



**Frontier Electronic Systems**  
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LTL/QUALITY/040-03

19 March 2003

Attn: Frontier Electronic Systems Corp. Approved Suppliers

Subject: Frontier Electronic Systems Corp. Supplier Quality  
Requirements and Expectations

Dear President/General Manager,

The quality policy of Frontier Electronic Systems Corp. (FES) is to "Prosper as the Supplier of Choice for Electronic products and services for our Valued Customers throughout the world." FES's focus is to improve the working relationships with our suppliers, minimize cost, and improve product quality and performance. Frontier's suppliers play an essential role in meeting and exceeding our customer's expectations.

FES is constantly striving for "continuous improvement" through our ISO 9001-2000 Quality Management processes. FES has developed a new supplier quality rating system. Our approach is in alignment with acquisition reform and civil/military integration initiatives. To review FES's Supplier Quality Rating System in detail, please go to our website [www.fescorp.com](http://www.fescorp.com).

Frontier's goal is to develop mutually beneficial relationships with our suppliers. Through effective communication and commitment, we can both succeed in satisfying the end-user customer.

Sincerely,

A handwritten signature in black ink that reads 'Charles A. Gray'.

Charles A. Gray  
Vice President and Chief Operating Officer